



# Getting Started Training

5 Steps to Rising Star [gst.vi.com](http://gst.vi.com)

## Set Your Goals

What's my Challenge Goal?

Time:

I will commit \_\_\_\_\_ hours per week

Money:

I want to earn: \$\_\_\_\_\_ per month within 1 year

Set up Vi Pay

My "Why?" is: \_\_\_\_\_

## Your First 30 Days

Be your own first Customer

Refer 3 Vi Prime Customers —  
Get your Next Kit for FREE!

Go Rising Star  
Achieve Director or \$2,000 PQV  
within first 30 days!

**Rising Star Accelerator**

Do it faster, earn more! Achieve Rising Star...  
in 30 Days = \$300 Event Bonus  
by 4th Thurs = PLUS \$50  
by 3rd Thurs = PLUS \$100  
by 2nd Thurs = PLUS \$200



## RISING STAR REWARDS

Go Rising Star and qualify for \$300 Rising Star Event Bonus!  
And unlock Double Fast Starts, Lifetime Challenge Bonus, & more!

## STEP 1: Go Social

SHARE

Post your Challenge Goal with a personal photo or video on social media:

EXAMPLE POST

CONNECT

Follow Vi Corporate, Founders, Team Leaders  
@ViSalus @NickSarnicola @BlakeMallen

Join team Facebook Groups and Vi Facebook page  
[facebook.com/vi](http://facebook.com/vi)

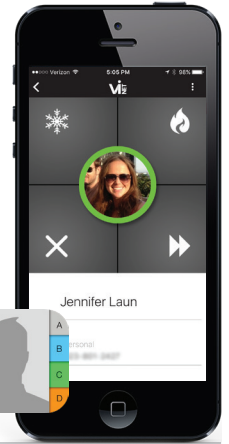
Use/Follow Vi Hastags

#ViLife

## STEP 2: Make Your List

Who are the first 25 people you want to invite? People who are...  
Local, Looking to lose weight, Health-Conscious, Influential, Entrepreneurial,  
Most Important to you, etc.

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_
7. \_\_\_\_\_
8. \_\_\_\_\_
9. \_\_\_\_\_
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21. \_\_\_\_\_
22. \_\_\_\_\_
23. \_\_\_\_\_
24. \_\_\_\_\_
25. \_\_\_\_\_



Download Vi-Net Pro Mobile and use Prospector to build your HOT List.



## STEP 3: T.I.P.—Tool Invite Present

### TOOL (3 mins)

Show the **Preview** before you invite to the Movie!

**Examples of Preview Tools:**  
Share via Text, Social Media, Messenger, Phone, In-Person

See Prospector Media Library for list of Video/Photo tools. Get tools, merch & gear at [vistore.com](http://vistore.com)



### INVITE (3-5 mins)

After they have reviewed preview tool(s),  
**Follow up and Invite** to a presentation.

**For best results — USE A 3<sup>RD</sup> PARTY! —**

Do a 3-way message introduction via text, FB messenger, or phone with your upline leader so they can help invite.



A personal conversation increases importance.  
Use Vi-Net Pro Mobile Prospector to stay organized.  
Remember, the fortune is in the follow-up!

### PRESENT (30-45 mins)

Invite my list to a **Personal Challenge Party:**



In-Person/Home



Online



Check Calendar for **Group Challenge Parties**  
[events.vi.com](http://events.vi.com)

Slides & Video Presentation ([overview.vi.com](http://overview.vi.com))  
Use a 3rd Party Expert to Open, Present, or Close Out your presentation!



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## What do I say?

Get with your Vi Leader to learn what conversations work best. Here is an example...

### 1<sup>st</sup> Exchange – 1<sup>st</sup> Tool

Hey, I *just found out* about the Body by Vi Challenge. My goal is to (\_\_\_\_\_). You have to check it out! (Share Tool 1)

### 2<sup>nd</sup> Exchange – Follow Up

What did you *like best* about what you saw / heard? Great, are you *open* to learning more?

### 2<sup>nd</sup> Exchange *Continued* – Invite

**3 Way to Upline Leader – Example:** I want to connect you to the person who shared this with me. They understand it better than I do, and I'm really enjoying working with them.

**Invite Personally – Example:** There happens to be a Challenge Party coming up. I'm only inviting a few people and would love for you to join. Can you give me 30-60 mins on (day/time)?

### If they have questions:

Sounds like you're looking for more info? Great, *There happens to be a presentation coming up...* (Invite to Presentation.)

Great question. *I want to connect you to the person who shared this with me...* (3 way to Upline Leader)

## STEP 4: Book Your Personal Challenge Party

Schedule your personal **Challenge Party** within the next 7 days

Schedule a **Challenge Hour** with your upline within the next **24 hrs** to help apply these steps and ensure a successful party!

Date: \_\_\_\_\_ Time: \_\_\_\_\_ Date: \_\_\_\_\_ Time: \_\_\_\_\_

Type: (Virtual) or (In-Person)

## How to Host a Party!

Visit Vi-Net for documents

BEFORE:	DURING:	AFTER:
<input type="checkbox"/> Set Date & Time (in your home!)	<input type="checkbox"/> Sample Products (15 mins)	<input type="checkbox"/> Sort room into 1, 2, or 3
<input type="checkbox"/> Make sure all guests have seen 2 Tools	<input type="checkbox"/> Intro (5 mins)	<input type="checkbox"/> Hand out applications
<input type="checkbox"/> Have product samples	<input type="checkbox"/> Play Presentation Video (or Live) (20-30 mins)	<input type="checkbox"/> Go through Getting Started Training with 2's & 3's
<input type="checkbox"/> Blender and serving supplies	<input type="checkbox"/> Share Stories (10 mins)	<input type="checkbox"/> Complete GST Action Items
<input type="checkbox"/> Print Party Documents	<input type="checkbox"/> Close out (5 mins)	
<input type="checkbox"/> Test Video	<input type="checkbox"/> Have FUN!!!	
<input type="checkbox"/> Have Upbeat Music		

**If they don't make the party:**  
Take the party to them! Schedule a 2 or 1-on-1 or 3 way call.

**If they're out of town:**  
Invite to a Virtual Party, local Group Challenge Party ([events.vi.com](http://events.vi.com)), or watch the video at [overview.vi.com](http://overview.vi.com)

## STEP 5: Register for Upcoming Events

[events.vi.com](http://events.vi.com)

**LST LOCAL SUCCESS TRAINING**

When: \_\_\_\_\_

Where: \_\_\_\_\_

**RST REGIONAL SUCCESS TRAINING**

When: \_\_\_\_\_

Where: \_\_\_\_\_

**NST NATIONAL SUCCESS TRAINING**

When: \_\_\_\_\_

Where: \_\_\_\_\_

**VITALITY**

When: \_\_\_\_\_

Where: \_\_\_\_\_

**SAVE**

- Vi ID# \_\_\_\_\_
- Vi-Net Log-in \_\_\_\_\_
- Personal Website urls \_\_\_\_\_
- Sponsor Contact Info \_\_\_\_\_
- Upline Contact Info \_\_\_\_\_
- Business Support Info: M-F,10am –7pm EST  
248-764-7640; [info@vi.com](mailto:info@vi.com); Live Chat in Vi-Net

**DOWNLOAD & INSTALL**

 <input type="checkbox"/> <b>Vi-Net Pro</b>	 <input type="checkbox"/> <b>VET Digital</b>	 <input type="checkbox"/> <b>Vi-Pay</b>
 <input type="checkbox"/> <b>WhatsApp</b>	 <input type="checkbox"/> <b>Zoom</b>	Download at <a href="http://mobile.vi.com">mobile.vi.com</a>

**Vi-Net PRO VET DIGITAL** **30 Days FREE!**  
(Optional \$29/mo. after that)

**Log into Vi-Net Pro Mobile App & Web Office!**

- Personal Marketing Websites & Tools
- Real-time Dashboards, Reporting, and more...

**SCHEDULE**

- Add **Vi Live – Weekly Vision & Stories** to your calendar along with your Team Calls Broadcasts every Monday at 6pm PST / 9pm EST <http://vi.live>