



VIDRIVE

LUXURY CAR CLUB

PROGRAM GUIDELINES

PROGRAM OVERVIEW

The Vi Drive Luxury Car Club is an incentive reward program offered to Promoters who achieve and maintain the position of Regional Director or above in the Vi Incentives Plan.

Promoters who qualify for this program, acquire a qualifying car, and properly communicate acquisition of their car and branding of their car to ViSalus, will receive a monthly bonus payment according to their rank, volume, and adherence to the Vi Drive Luxury Car Club Guidelines.

The Vi Drive Luxury Car Club is designed to reward Promoters for their continued efforts with a superior luxury car that also serves as a great tool for promoting ViSalus.

QUALIFICATION REQUIREMENTS

In order to qualify for the Vi Drive Luxury Car Club bonus, you must meet the following requirements:

- You must be an Active Promoter with ViSalus.
- You must achieve the Paid Rank of Regional Director with 3 Director legs for 2 consecutive months.
- You must achieve the status of Rising Star.

Meeting these requirements is the first step toward receiving your monthly Vi Drive bonus.

When you qualify for the Vi Drive Luxury Car Club, you will receive an official Welcome Kit via email.

YOUR WELCOME KIT

WELCOME KIT INCLUDES:

Official Welcome Letter

This letter is your official welcome to the Vi Drive Luxury Car Club, and signifies that you are eligible for bonus payments.

Program Guidelines

The document you are reading now. This outlines the full scope of the program. You must carefully read and review this document, then sign and return to ViSalus the Acknowledgement Page, before you are eligible to participate in the program.

ACQUIRING YOUR CAR

Working with the Dealer or Seller of your choice to find your desired car, you will be responsible for negotiating the terms of your car deal.

QUALIFYING CARS ARE AS FOLLOWS:

- Any model from any of the brands below provided that the car is:

- 5 years old or newer
- Black exterior color
- Vi branded

- Models:

- BMW
- Audi
- Mercedes-Benz
- Tesla
- Lexus
- Porsche
- Cadillac
- Lincoln
- Land Rover
- Infiniti
- Jaguar

- OR any car with a current Kelly Blue Book value of \$50,000 or more which meets year, color, and branding requirements listed above.

- Special exceptions may be made for vintage/classic cars.

*We recommend a newer model to maximize your enjoyment, reliability and the Vi lifestyle.

You have the option to either purchase or lease.

- There is no restriction on length of lease.
- Purchasing your car will make you eligible for the the Vi Drive monthly bonus provided you hit and maintain the position of Regional Director or above as outlined in this document, and provided you maintain ownership of the vehicle.
- Leases will make you eligible for the Vi Drive monthly bonus only for the length of your lease. If your lease expires and you do not purchase your car or lease/purchase another qualifying car, you will no longer be eligible for the Vi Drive monthly bonus.

Delivery

In some cases, you can arrange to have your car delivered to a ViSalus® event. Working with your dealership, this option will allow you to be presented your new car as part of a ViSalus local or national event.

Branding

Once you submit your completed paperwork, ViSalus will send your branding kit, complete with the following items.

- License plate frame
- TOLD U SO plate insert
- ViSalus silver emblem (place on left rear of car)

Marketing & Testimonies

Once you receive your car, we ask that you provide a picture and testimony so that we may feature you in upcoming ViSalus print, web and marketing pieces.

Please provide the following at stories.vi.com

- Digital picture of you with your car
- Digital picture with you and your “Before” car if possible is great too!
- Short testimony about how it feels to get your new car
- Name, position, city, state



#ViDRIVE

Also be sure to post your pictures and videos on Social Media to “Share!” within the ViSalus community or show off to anybody who you just want to say “TOLD U SO” to!

IMPORTANT PROGRAM ADVISORY

Please be aware of the following important points regarding your participation in this program.

The contract you execute will be between you and the seller/dealership.

ViSalus' obligation is to award your monthly bonuses to you based on program rules if and when you take delivery of your car and sign and return the attached signature page, fully executed.

ViSalus will not offer advice to you regarding your ability to honor a lease contract or with respect to the terms of any lease. This agreement is strictly between you and the seller/lessor.

ViSalus urges you not to enter a lease or purchase agreement with which you are not fully comfortable financially. We want you and your family to be completely prepared for the responsibility of the care and payments required before entering any agreement.



B O N U S P A Y M E N T S

STARTING YOUR BONUS PAYMENTS

Vi Drive Bonus — \$750/month

To be eligible for the bonus of \$750/month you must:

Provide completed Proof of Possession documentation

Maintain possession of a qualifying car

Submit annual Proof of Possession Renewal documentation

Maintain the rank of Regional Director or above (See Volume Requirements)

Achieve the Rank of Regional Director or above for 2 consecutive months.

Vi Drive Fallback Bonus — \$250/month

Once you have qualified to receive the bonus and completed the necessary paperwork, you will be eligible to earn a fall back bonus of \$250. To receive the bonus you must be a qualified AD with a car on file.

Vi Drive Exotics Bonus — \$1,500/month

To be eligible for the Vi Drive Exotics \$1,500 monthly bonus you must:

Be a High Rank 3-Star Ambassador or above

Maintain the Paid Rank of 3-Star Ambassador or above (If you finish a month as a Paid Rank RD through 2-Star Ambassador, you will receive the \$750 monthly bonus)

Provide completed Proof of Possession documentation for a car that is:

- Black
- 5 years old or newer
- Has a current Kelly Blue Book value of \$100,000 or more

Maintain possession of a qualifying Exotic car as outlined above.

Submit annual Proof of Possession Renewal documentation.

Maintain the rank of 3-Star Ambassador or Above (See Volume Requirements).

Proof of Possession Requirements

In order to receive your initial \$750/month bonus and be eligible for your first year of bonus payments at this level, the following is required

Signed and Witnessed Acknowledgement Letter

Clear and Legible Lease/Purchase Paperwork, including:

- ▶ Your name or the name of your Co-Signer (see Co-Sign/Partner Agreement)
- ▶ Year, Model, Color, VIN of your car
- ▶ Length/term of lease and end date

How to submit

Via Fax:
(877) 547-1570

Via Email:
vidrive@vi.com

Vi DRIVE MONTHLY CAR BONUS VOLUME REQUIREMENTS (WITH QUALIFYING CAR)

For each month in which you achieve the rank of Regional Director or above with 3 Director legs, you will receive your full \$750 bonus.

Bonuses are paid as part of the Weekly Commission Cycle as follows:

- Your first full bonus will be paid following ViSalus® receipt of your completed Proof of Possession documentation.
- Subsequent bonuses will be paid upon achieving the Month-to-Date Paid Rank of Regional Director or above with 3 Director legs.
 - ▶ If you achieve the Month-to-Date Paid Rank of Regional Director or above with 3 Director legs and receive a bonus, but do not complete that month's production as at least a Paid Rank Regional Director or with less than 3 Director legs, ViSalus reserves the right to recover your bonus for that month.

IF YOU HAVE A QUALIFYING Vi DRIVE EXOTIC CAR:

For each month in which you achieve the rank of 3-Star Ambassador or above, you will receive your full \$1,500 bonus.

Bonuses are paid as part of the Weekly Commission Cycle as follows:

- Your first full bonus will be paid following ViSalus® receipt of your completed Proof of Possession documentation.
- Subsequent bonuses will be paid upon achieving the Month-to-Date Paid Rank of 3-Star Ambassador or above.
 - ▶ If you achieve the Month-to-Date Paid Rank of 3-Star Ambassador or above and receive a bonus, but do not complete that month's production as at least a Paid Rank 3-Star Ambassador, ViSalus reserves the right to recover your bonus for that month, either in the full amount, or \$750 to revert you to the \$750 amount for RD's & above.

DETAILS

Credit & Financial Responsibility

The decision to acquire a new or used vehicle is solely the responsibility of the Promoter in consultation with your dealer or lessor. Any contract signed by the Promoter is exclusively between said Promoter and your seller/dealer. ViSalus® will not guarantee any purchase or lease payments and cannot offer any advice as to the Promoter's ability to finance said vehicle.

Proof of Possession Renewal

Once per year, on the anniversary of your first bonus payment, you will be required to provide to ViSalus Proof of Possession of your car as outlined below.

WHAT IS REQUIRED

- Title or Deed in your name
- Updated Registration in your name
- Recent photograph of you with your car

HOW TO SUBMIT

Via Fax: (877) 547-1570

Via Email: vidrive@vi.com

Transferring and Combining of Bonus

Bonus payments may not be transferred. In the event a family member or partner within the same household is a qualifier or acquires a qualifying car, he/she will receive the appropriate bonus payment after acknowledging receipt and understanding of these guidelines.

Combining of bonus payments towards a single vehicle is not permitted. Each qualified Regional Director must acquire his/her own car to receive a bonus.

Termination of Bonuses

You will no longer be eligible to receive the Vi Drive or Vi Drive Exotics bonus in the event of any of the following circumstances:

- You no longer own or lease the car that was acquired in accordance with the program.
- You no longer use the car acquired by a qualified member of your household in accordance with the program.
- You are no longer an active ViSalus Independent Promoter or you sell your ViSalus Distributorship.
- You fail to provide annual Proof of Possession documentation as outlined above.
- You fail to maintain the rank of Regional Director or above. (See Volume Requirements).

PROGRAM TERM

The Vi Drive Luxury Car Club Bonus Program runs through December 31, 2017. After this time, ViSalus reserves the right to deny admission of any new qualifiers for the Vi Drive program. If you qualify in the Vi Drive program prior to this date, you will still be eligible for bonuses as fully outlined in the guidelines above.



ACKNOWLEDGMENT

The undersigned ViSalus® Independent Promoter (“Participant”) is eligible to participate in the Vi Drive Luxury Car Club, described in the attached Program Guidelines (“Program Guidelines”). Participant acknowledges and agrees that he/she has received the Program Guidelines and by signing below, Participant further acknowledges and agrees as follows:

- Participant's purchase or lease of a vehicle (in accordance with the terms and conditions of the Program Guidelines) is a condition for Participant's receipt of the full bonus payments described in the Program Guidelines. In the event Participant does not purchase or lease a vehicle in accordance with the terms and conditions of the Program Guidelines, Participant shall not be entitled to receive the full bonus payments described in the Program Guidelines. In addition, in the event that Participant does purchase or lease a vehicle, but Participant's purchase or lease agreement terminates for any reason or Participant fails to comply with any other requirements described in the Program Guidelines, Participant's right to receive such full bonus payments will automatically terminate.
- Participant understands that Participant is not obligated to purchase or lease a vehicle. If Participant does purchase or lease a vehicle, Participant acknowledges that he/she will, at all times, be personally and solely responsible for the payment to the dealer/lessor/seller of all purchase or lease amounts and/or any other amounts relating to such purchase or lease of a vehicle. Participant further understands that ViSalus will not: (a) participate in any negotiations regarding Participant's purchase or lease of a vehicle; (b) sign (in any capacity whatsoever) the purchase or lease agreement, or any other documents, relating to Participant's purchase or lease of a vehicle; or (c) be liable in any way whatsoever to any dealer/lessor/seller for any financial or other obligations relating to Participant's purchase or lease of a vehicle. ViSalus' only obligation with respect to Participant's purchase or lease of a vehicle will be to pay Participant's bonus directly to Participant in such amounts and for such periods of time as described in the Program Guidelines.
- Participant has read and fully understands the meaning and consequences of the Program Guidelines and this Acknowledgment and has consulted with Participant's legal and tax advisors regarding any questions Participant has with respect to the Program Guidelines, this Acknowledgment and/or the economic, legal and tax consequences of the foregoing.

Signed: _____

Witness: _____

Name: _____

Name: _____

Date: _____

Date: _____

ViSalus ID: _____





PARTNER/CO-SIGN AGREEMENT

The undersigned is a family member or partner (“Partner”) of the above signed ViSalus Independent Promoter (“Participant”) and is a member of Participant’s household. Partner has agreed to acquire in his/her own name a qualifying vehicle or has agreed to guarantee payments on behalf of above signed Participant who has acquired a qualifying vehicle and by signing below acknowledges and agrees as follows:

1. I am a family member or partner of the above signed ViSalus Independent Promoter and together with Participant reside in the same household. I have reviewed and understand the above program guidelines.
2. Although I have agreed to acquire in my name or guarantee the contract of an approved vehicle on behalf of Participant, I understand that I am not entitled to receive any bonus payments from ViSalus and by acquiring an approved vehicle or guaranteeing payments for an approved vehicle, I am solely responsible for all terms and conditions of the contract between myself and the dealer/lessor/seller.
3. I understand that should Participant cease using the acquired vehicle for any reason whatsoever, that said Participant’s bonus payments from ViSalus will immediately cease and will not resume under any circumstances.

Signed: _____

Witness: _____

Name: _____

Name: _____

Date: _____

Date: _____

ViSalus ID: _____

