

Set Your Goals

90-DAY CHALLENGE GOAL:

TIME & MONEY:

I want to earn: \$_____ in next 90 days

\$_____ within 1 year

\$_____ within 3 years

I will commit: _____ hours per week


"Why...?" _____

STEP 1: Go Social

SHARE

Post your Challenge Goal with a personal photo or video on social media:

EXAMPLE POST



You
I just accepted the Body by Vi Challenge. My goal is to lose 10 lbs in the next 90 Days. #ViLife

[Post](#)

CONNECT

Follow Vi Corporate, Founders, Team Leaders
@ViSalus @NickSarnicola @BlakeMallen

Join team Facebook Groups and Vi Facebook page
facebook.com/vi

Use/Follow Vi Hastags

#ViLife

Your First 30 Days

- Be your own first Customer**
- Refer 3 — Get Next Kit for FREE!**
- Go Rising Star**
Achieve Director or \$2,000 PQV within first 30 days!



Rising Star Accelerator

Do it faster, earn more! Achieve Rising Star...

in 30 Days = \$300 Event Bonus

by 4th Thurs = PLUS \$50

by 3rd Thurs = PLUS \$100

by 2nd Thurs = PLUS \$200



EPS



EPS



EPS

Refer 3 Customers

& 3 Executive Promoter Systems

RISING STAR REWARDS

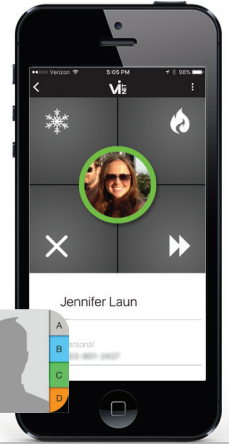
Go Rising Star and qualify for \$300 Rising Star Event Bonus! And unlock Double Fast Starts, Lifetime Challenge Bonus, & more!

STEP 2: Make Your List

Who are the first 25 people you want to invite? People who are...

Local, Looking to lose weight, Health-Conscious, Influential, Entrepreneurial, Most Important to you, etc.

- | | |
|-----------|-----------|
| 1. _____ | 14. _____ |
| 2. _____ | 15. _____ |
| 3. _____ | 16. _____ |
| 4. _____ | 17. _____ |
| 5. _____ | 18. _____ |
| 6. _____ | 19. _____ |
| 7. _____ | 20. _____ |
| 8. _____ | 21. _____ |
| 9. _____ | 22. _____ |
| 10. _____ | 23. _____ |
| 11. _____ | 24. _____ |
| 12. _____ | 25. _____ |
| 13. _____ | |



Download Vi-Net Pro Mobile and use Prospector to build your HOT List.




STEP 3: T.I.P.—Tool Invite Present


TOOL (3 mins)

Show the **Preview** before you invite to the Movie!


Examples of Preview Tools: Share via Text, Social Media, Messenger, Phone, In-Person, etc...




Your Website
[http://\(username\).bodybyvi.com](http://(username).bodybyvi.com)
[http://\(username\).neonenergyclub.com](http://(username).neonenergyclub.com)




Samples



Brochures



FB Live Snapshot @Vi



Team Tools

INVITE (3-5 mins)

After they have reviewed preview tool(s), you must **follow up and invite** them to a presentation.

We STRONGLY recommend you use a **3rd Party** – Do a 3 way call with your upline leadership so they can help invite.







PRESENT (30-45 mins)

Overview Presentations ("Challenge Parties") can be:

- **Personal:** Just your guests. **(This is the PRIMARY way this business is built!)**

–or–

- **Public:** Open to other Promoters & Guests

Virtual	In-Person	Resources
 Zoom/ Webinar	 FB Live / FB Group	 
		 Slides & Video Presentation overview.vi.com



What do I say?

Get with your Vi Leader to learn what conversations work best. Here is an example...

1st Exchange – 1st Tool

Hey, I *just found out* about the Body by Vi Challenge. My goal is to (______). You have to check it out! (Share Tool 1)

2nd Exchange – Follow Up

What did you *like best* about what you saw / heard? Great, are you *open* to learning more?

2nd Exchange *Continued* – Invite

3 Way to Upline Leader – Example: I want to connect you to the person who shared this with me. They understand it better than I do, and I'm really enjoying working with them.

Invite Personally – Example: There happens to be a Challenge Party coming up. I'm only inviting a few people and would love for you to join. Can you give me 30-60 mins on (day/time)?

If they have questions:

Sounds like you're looking for more info? Great, *There happens to be a presentation coming up...* (Invite to Presentation.)

Great question. *I want to connect you to the person who shared this with me...* (3 way to Upline Leader)

STEP 4: Book Your Personal Challenge Party

Schedule your personal **Challenge Party** within the next 7 days

Schedule a **Challenge Hour** with your upline within the next **24 hrs** to help apply these steps and ensure a successful party!

Date: _____ Time: _____ Date: _____ Time: _____

Type: (Virtual) or (In-Person)

How to Host a Party!

Visit Vi-Net for documents

BEFORE:	DURING:	AFTER:
<input type="checkbox"/> Set Date & Time (in your home!)	<input type="checkbox"/> Sample Products (15 mins)	<input type="checkbox"/> Sort room into 1, 2, or 3
<input type="checkbox"/> Make sure all guests have seen 2 Tools	<input type="checkbox"/> Intro (5 mins)	<input type="checkbox"/> Hand out applications
<input type="checkbox"/> Have product samples	<input type="checkbox"/> Play Presentation Video (or Live) (20-30 mins)	<input type="checkbox"/> Go through Getting Started Training with 2's & 3's
<input type="checkbox"/> Blender and serving supplies	<input type="checkbox"/> Share Stories (10 mins)	<input type="checkbox"/> Complete GST Action Items
<input type="checkbox"/> Print Party Documents	<input type="checkbox"/> Close out (5 mins)	
<input type="checkbox"/> Test Video	<input type="checkbox"/> Have FUN!!!	
<input type="checkbox"/> Have Upbeat Music		

If they don't make the party:
Take the party to them! Schedule a 2 or 1-on-1 or 3 way call.

If they're out of town:
Invite to a Virtual Party, local Group Challenge Party (events.vi.com), or watch the video at overview.vi.com

STEP 5: Register for Upcoming Events

events.vi.com



When: _____
Where: _____










When: _____
Where: _____



When: _____
Where: _____



When: _____
Where: _____

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<input type="checkbox"/> Vi ID# _____ <input type="checkbox"/> Vi-Net Log-in _____ <input type="checkbox"/> Personal Website urls _____ <input type="checkbox"/> Sponsor Contact Info _____ <input type="checkbox"/> Upline Contact Info _____	<div style="display: flex; justify-content: space-around;"> <div style="background-color: #4CAF50; color: white; padding: 5px; text-align: center;">  <p>Log in @ ViNet.vi.com & Vi-Net Pro Mobile App Only \$29/mo</p> </div> <div style="background-color: #2196F3; color: white; padding: 5px; text-align: center;">  <p>Log in @ VET.vi.com & Mobile App @ vt2go.com Only \$29/mo</p> </div> </div>	<div style="display: flex; justify-content: space-around;"> <div style="text-align: center;">  <p><input type="checkbox"/> Vi-Net Pro</p> </div> <div style="text-align: center;">  <p><input type="checkbox"/> VET Digital</p> </div> <div style="text-align: center;">  <p><input type="checkbox"/> Vi-Pay</p> </div> </div> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <div style="text-align: center;">  <p><input type="checkbox"/> WhatsApp</p> </div> <div style="text-align: center;">  <p><input type="checkbox"/> Zoom</p> </div> </div> <p style="text-align: right; font-size: small;">Download at mobile.vi.com</p>

Add **Vi Live – Weekly Vision & Stories** to your calendar along with your Team Calls Broadcasts every Monday at 6pm PST / 9pm EST <http://vi.live>